



Company Introduction

Profexec Services



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About Profexec

Profexec Services is a CEE-based professional services company offering project-based IT consulting, with a strong focus on project management, IT contracting, training and organizational development. Our mission is to support multinational and large corporate clients in achieving their project goals through flexible delivery models, deep technical and domain expertise, and a proven pool of skilled professionals.

With over 800 successful projects, 700,000+ hours delivered, and a continuously growing certified expert base, Profexec stands out through its end-to-end project management model (PMaaS), strong project governance standards, and agile recruitment engine. Our offering includes PM and IT contracting, business and data analysis, testing and test management, architects, training and coaching, and PMO development consulting. All these services are tailored to the needs of our B2B clients operating in various industries including SSC, pharma, energy, banking, IT and telecom.

Our community-driven initiatives, such as the PMO Klub® and PMO Podcast, ensure we remain deeply engaged with evolving market needs, best practices, and thought leadership in project and portfolio management.

Our services

- PMaaS (Project Management as a Service): Certified project managers with domain and delivery experience, fully supported by our internal PMO
- IT Contracting: Fast, flexible resource delivery across all IT domains including cloud, security, ERP, data, and testing
- PMO & PPM Consulting: Governance, process improvement and tool implementation from senior experts
- Training: PMI ATP® partner for PMP®, CAPM®, PMI-ACP®, plus tailored corporate PM trainings and coaching

Why Profexec?

- » End-to-End Services – PMaaS, IT contracting, organizational consulting, and training under one roof – integrated for maximum value.
- » Proven Expertise – Over 10 years of experience in IT contracting, project management, training, and consulting across multiple industries and countries.
- » Scalable CEE Talent Pool – Core team of vetted professionals, supported by an active CEE candidate network and an experienced recruitment team.
- » Fast and Flexible Delivery – 3–5 business days SLA to deliver candidates or project leads, with flexible delivery models (on-site, hybrid, remote).

- » Certified Professionals – Our experts hold leading certifications such as PMP®, PMI-ACP®, ITIL®, PBA®, and more – ensuring quality and compliance.
- » Recognized Training Provider – As a PMI ATP® (Authorized Training Partner), we offer certified training backed by global standards.
- » Trusted by Corporates – Long-term partners in sectors like shared services, pharma, banking, telco, manufacturing, and tech.
- » Global Mindset, Regional Strength – Multilingual teams with experience in multicultural, international environments, headquartered in the CEE region.
- » Proactive Client Support – Dedicated account and induction PMs, onboarding assistance, and continuous feedback to ensure quality and fit.
- » Cost-Effective and Transparent – Competitive pricing, simplified billing, and clear governance throughout the engagement.
- » PM and PMO AI experience The PMaaS is AI supported, our PMs have the skills and use AI tools in order to optimise the efficiency of the PM services.
- » PM and PMO AI experience The PMaaS is AI supported, our PMs have the skills and use AI tools in order to optimise the efficiency of the PM services.
- » Multi-Industry Experience Track record in sectors such as pharma, energy, SSC/BSC, telco, banking, IT, and public utilities.
- » Multi-Technology Experience Track record in tranformation, ERP, AI, cloud migration, infrastructure, security, M&A projects being able to work onsite and remotely



Our PM community activities

Our goal is to support the development of the project management culture by organizing workshops, by providing platform for knowledge sharing and by supporting the professional community networking. For this purpose we organize knowledge-sharing forums and actively participate in several project management related organizations. These are the below:

About Profexec

I PMO Klub <https://pmoklub.profexec.com/>

- » The PMO klub is a knowledge-sharing forum regarding PMO, PPM and project management. The goal is to create a community where experience in the above area can be exchanged by presenting and discussing case studies and lessons learned.
- » Its frequency is usually quarterly, and the presenters are selected from the volunteers who have strong on-field experience regarding PMO, PPM and PM topics.

II Profexec business breakfast

- » This is a quarterly organized on-site event, where we invite dedicated PMO/PPM leaders, and we talk informally about mutually selected PMO/PPM topics.
- » This can result in a very constructive exchange of experience and strongly supports also the networking of the PMO/PPM leaders.

III PMO Klub Podcast

- » <https://pmoklub.profexec.com/podcast>

Our organizational memberships



Our corporate values



Speed

Our fast-paced (business) always changing world demands quick action proactively. Profexec is dedicated to act fast and in this way supporting the competitiveness of our customers



Professionalism

We never make compromises regarding the quality of the work, Profexec means Professional Execution



Simplicity

Also, internally and in the customer projects we aim to keep things simple. In this way our approach is pragmatic, and we provide the result with optimized effort and highest quality

Timeline

- 2014** ■ Profexec Services started its actual operation, the managing director coming from multinational environment focuses on the company full-time
- 2016** ■ Major project management framework contracts have been concluded, the quality and scale of project management services are strengthened
- 2016** ■ PMO Klub® invented and started its operation
- 2018** ■ Profexec extended the customer base in Pharma, SSC area and strengthened the PM services with focus on hybrid way of working
- 2020** ■ Significant organizational development was launched, with the establishment of a strong PMO support office, recruiting and operational departments and introducing the account management structure
- 2020** ■ We became accredited PMI Training Partner (PMI ATP®) company, which further increased the quality level of the PM trainings
- 2022** ■ Profexec footprint and team continued to expand, we moved to a larger office and expanded the training business; In addition to the PM services we extended our IT contracting services by including BA, Data analysis, Testing, Architecture, Change management
- 2022** ■ We launched the PMO Klub Podcast series regarding project management
- 2023** ■ We further optimized our organizational setup and processes to increase the quality of the services. We increased the size of the recruitment and the sales team
- 2024** ■ We introduced stronger segmentation within project management industry- and technology wise in order that we are stronger on the market
- 2025** ■ We introduced PMaaS AI, AI supported PMO and enrolled PMs with strong AI knowledge

Services

PM as a Service (PMAas)

PMaaS is a flexible delivery model that allows companies to access experienced project management professionals on-demand, without long-term commitments. It provides scalable, cost-effective project leadership tailored to specific business needs, methodologies, and environments. PMaaS includes end-to-end services such as resource selection, onboarding, governance, and performance management. It is especially effective for organizations managing multiple, complex, or global projects without sufficient internal capacity. The model combines the benefits of outsourcing with full control over delivery outcomes.

IT contracting

IT contracting is a flexible staffing model where companies engage skilled IT professionals on a temporary or project basis, typically through a third-party provider. It allows organizations to quickly scale their teams with specialized talent without the commitment of permanent employment. Contractors can fill roles in development, infrastructure, project management, testing, cybersecurity, and more. This model is especially useful for handling peak workloads, covering maternity or sick leaves, or delivering specific projects within tight deadlines. IT contracting provides agility and cost control while ensuring access to high-quality expertise.



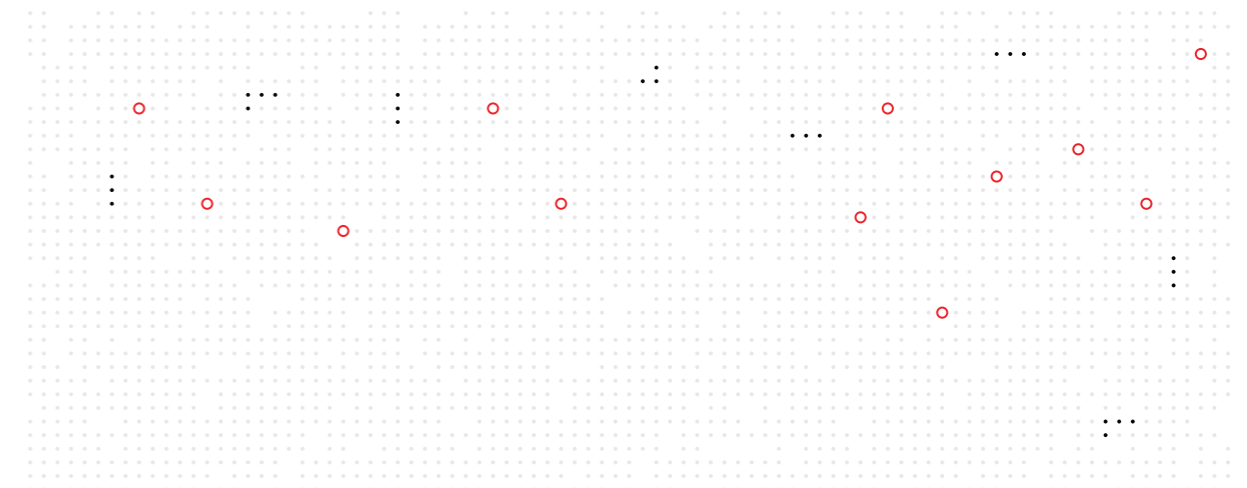
Training

We provide customized training for our customers regarding project management, portfolio management and business analysis. Our goal is to train the participants in order that they can work successfully in a project team, perform project management and business analysis work in a domestic or international environment.

We are partners of Project management Institute (PMI®) as Authorized Training Partner (ATP®) and thus we provide PMI exam preparation training on the highest level approved and accredited by PMI.

Consultancy

We provide PMO and PPM organizational development and optimisation services. We support our customers to set up a new, or further optimize their existing PMO/PPM organization. We use for this our more than twenty years of experience regarding project and portfolio management. We also provide coaching of PMO/PPM/PM experts by bringing in the best practices and newest trends from the market.



IT contracting

When is needed?

- » Gap management: providing replacement for an employee who left or whose position is difficult to fill
- » Need for unique expertise: to cover the lack of knowledge within the company for a specific topic, field
- » Periodic task: if a one-time, complex task that differs from the daily routine
- » Lack of capacity: due to the number of projects and fluctuation or lack of resources

Why us for IT contracting?

- » We bring many years of experience in IT contracting, having delivered high-quality services in international and multicultural environments. Our long-term clients value our reliability and performance.
- » We have a core team of over 200 vetted IT professionals working with us continuously. They are highly educated, certified in their respective fields, and consistently deliver outstanding results.
- » Beyond our core team, we maintain a large and active database of IT professionals from CEE region. Our dedicated recruitment team keeps this database current – we always know who is available, their skillset, and their career goals.
- » Working with CEE resources we offer a strong cost-to-quality ratio, and our delivery capacity is highly scalable to meet changing project needs.
- » We have proven experience across multiple industries, including business services (SSCs), pharma, oil & energy, banking, IT, telecommunications.
- » Our project portfolio includes ERP, infrastructure projects, cloud transformations, cybersecurity, software and application development, corporate development, M&A, and complex business transformations.
- » Our experts hold certifications such as PMP, CAPM, PBA, ITIL, CISA, and others, ensuring high standards of professionalism.
- » We operate seamlessly in both agile and waterfall environments, and our teams are experienced in virtual/remote as well as on-site collaboration.
- » We bring a global mindset, backed by deep experience in cross-cultural teams and international project delivery.
- » We can support multiple time zones, enabling smooth cooperation across regions.
- » We offer flexible contracting models, including project-based pricing, time & material, and dedicated team setups.
- » We focus on building long-term partnerships, delivering stable, ongoing support and continuous value to our clients.

Working Model

- » Upon receiving a client request, our recruitment team first checks whether a suitable expert from our core team is available to meet the project requirements.
- » If no appropriate match is found within the core team, we explore our continuously updated, high-quality candidate database to identify the best-fit professional.
- » For highly specialized or niche requirements, we conduct a targeted external search using our partner network and direct sourcing strategies.
- » Our SLA ensures the submission of 3 qualified candidates within 3 to 5 working days.
- » Once the client selects a candidate, onboarding typically takes place immediately, but no later than 30 calendar days.
- » To ensure seamless delivery, we assign a dedicated account manager and technical point of contact who support integration, gather feedback, and maintain close collaboration with the client.
- » Each expert's contract is tailored to the client and project-specific needs, ensuring availability for the entire duration of the assignment. If a replacement becomes necessary (e.g. due to resignation or illness), we commit to providing a qualified replacement within 5 working days, without compromising service quality.



IT contracting

Main area covered by IT contracting



PM as a Service (PMaaS)



IT contracting

- » Project management related IT contractors (PM, Program manager, scrum master, PM support, Change manager)
- » Business analysis
- » Data analysis, Data science, Data engineering, Data migration
- » Testing and Test management
- » IT security
- » Other IT contracting area on demand (integrators, service managers, etc.)



Practical and theoretical trainings in project/portfolio management and business analysis; PMI exam preparation trainings



PMO/PPM/PM organization deployment consultation and coaching

Project management

We allocate project managers with the required seniority, industrial expertise and technical knowledge. Most of our project managers are certified, having experience working in an international environment both remotely and on-site. We cover different time zones. We have experience both in agile and waterfall environments.

Main project types we cover:

- » ERP
- » Corporate developments (HR, legal, finance)
- » Business transformation
- » Software development
- » IT infrastructure
- » Cybersecurity
- » Merge and acquisitions (M&A),
- » Cloud related projects

Business analysis

Our talented IT business analysts work closely with our clients' business and IT colleagues, bridging these areas to effectively deliver key projects. They are the driving force behind innovations, planning and implementing organization-wide technology initiatives. They provide analytical expertise to create systems and processes that are cost-effective and meet user requirements. They can explain complex concepts in a comprehensible way and present complicated processes in a simple way to facilitate decision-making.

Among others, our business analysts perform the following tasks for our clients:

- » Analyze and document detailed processes through internal interviews and workshops.
- » Taking business requirements into account, evaluate processes to find areas of improvement, then provide and implement solutions.
- » Facilitate system and user testing, proactively communicating with team members and management.
- » Ensure all applications comply with security and legal regulations.

Program management

Our program managers bring together several interdependent projects that have an impact on each other aiming to achieve a comprehensive goal. They define interfaces, coordinate timelines, plan budgets, coordinate resources, and carry out comprehensive risk and change management. They play a key role in achieving the long-term development goals and success of our clients.

PMO lead

We allocate for interim purposes the leader of the PMO; He or she will be responsible in directing the team of the project managers and depending on the type of the PMO organization lead the directive or supporting PMO.

Project management administration, project coordination

Our company provides support in the daily work of project managers. We integrate into our client's project management organization and project office and document in accordance. We help the operative and administrative parts of the project manager's work with a project coordinator, who assigns and tracks tasks, summarizes results and monitors deadlines.

IT contracting

Scrum Mastering

Experts help our clients to coordinate their development teams. The most important task of our specialists is to enforce the Scrum principles with the team members, to help run the ceremonies, to support the team and to increase the productivity of the specialists in the team by analyzing the team dynamics in coordination with the Scrum Masters of other teams

Solution and infrastructure architects

They use their extensive technical and business experience to help our clients develop a comprehensive architecture for their software solutions. They are tasked with assessing our clients' existing architecture to provide solution recommendations and strategic guidance for systems development.

Test managers and testing specialists

Plan and manage testing by following needs assessment with our customers. Our Test Manager is responsible for analyzing and understanding customer and business needs, defining requirements to help select the appropriate testing methodology, participating in writing test scenarios, overseeing the test execution, while maintaining constant contact with development managers. The testing specialists are responsible for test execution.



IT Security

Our IT security experts can help the deployment and implementation of information and data protection for companies. Their responsibilities include developing security policies and procedures, risk analysis and implementing security measures. They constantly monitor networks and systems to detect and prevent security incidents. They also train employees to increase security awareness and participate in security audits and compliance checks; The technical IT security experts work in the implementation of the security related solutions.

Data analysis

We are inspecting, cleaning, transforming, and interpreting data to extract useful information, draw conclusions, and support decision-making. It involves systematically applying statistical and logical techniques to evaluate data and uncover patterns, trends, or insights.

Data science

We use statistical methods, algorithms, and machine learning techniques to analyze and interpret complex data. They extract insights and knowledge from structured and unstructured data, which can then be used to inform decision-making, drive business strategies, or solve specific problems.

Data Migration Lead and experts

We are responsible for overseeing and managing the process of transferring data between storage systems, databases, or applications. This role is critical during system upgrades, mergers and acquisitions, or transitions to new technology platforms. The Data Migration Lead ensures that data is accurately and securely moved while minimizing disruptions to business operations

Project Management as a Service (PMaaS)

Several risks arise when a company tries to manage its projects with internal project managers: overspending, losing important capacity, and most importantly not having the necessary experience for the specific project's needs.

By PMaaS we provide complete solution regarding project management, taking off from our customer's shoulder the challenges and risks of managing their projects.



Why do you need PMaaS?

Scalability & Flexibility

- » PMaaS enables a scalable approach, allowing you to expand or downsize your project team swiftly based on real-time demand. You always have the right resources at the right time.
- » With on-demand access to expert PMs, you can respond rapidly to changing project needs without long hiring cycles.

Speed & Efficiency

- » Faster onboarding: PMaaS provides pre-vetted, highly skilled professionals who are ready to join your team immediately, saving valuable time on recruitment and training.

Cost efficiency:

- » Reduce recruitment, training, and operational overhead by leveraging experienced external PMs. You get top-tier professionals without the costs of full-time employment.

Quality & Expertise

- » PMaaS offers access to certified, experienced project managers who apply globally recognized best practices and standards (e.g. PMBOK, Scrum, Profexec PMO templates).
- » Project managers bring deep industry knowledge that reduces the risk of budget overruns, delays, and delivery issues.

End-to-End Project Execution

- » PMaaS supports the entire project lifecycle, from planning and coordination to delivery and closure. This includes task management, resource coordination, and risk mitigation to ensure alignment with business goals.

Focus & Productivity

- » By outsourcing project leadership, your internal teams can focus on their core competencies, improving productivity and innovation.
- » Administrative tasks are reduced with centralized billing and simplified contract models, such as subscription-based or service-based pricing.

Outcome-Driven Delivery

- » The model emphasizes clear deliverables and KPIs to ensure accountability and success.
- » Post-project reviews support continuous improvement, helping organizations apply learnings to future projects.

Global Reach

- » PMaaS is ideal for remote, international, and multicultural environments, enabling seamless cross-border collaboration.

Reduced Operational Stress

- » PMaaS vendors manage sourcing, recruitment, onboarding, and operational support—reducing the burden on your internal team and lowering stress during critical projects.

Why us?

- » We bring strong cross-industry experience and deep technical knowledge across core IT domains, including cloud, infrastructure, cybersecurity, software delivery, and ERP.
- » Using resources from CEE our services offer an excellent cost-to-value ratio, especially when compared to Western market standards.
- » We operate with a global mindset and proven multicultural experience, having led international projects with distributed teams.
- » Our project managers are skilled in both remote and on-site project delivery, offering true flexibility.
- » We maintain deep roots in the Hungarian and CEE project management community, ensuring access to top-tier local talent.
- » Profexec's leadership team has hands-on PM backgrounds, ensuring real-world insight and operational excellence.

Project Management as a Service (PMaaS)

- » We deliver not only project management execution, but also PM training and PMO development consulting—providing a 360° project management service that reinforces quality and maturity.

Our PMaaS Working Model

- » Integrated project management approach: Profexec delivers full-scope PM services—including project delivery (PMaaS), PM training, and PMO development. These pillars strengthen each other and ensure depth of expertise across every project.
- » We rely on a core team of 200+ senior professionals who have worked with us for years, ensuring quality, consistency, and cultural alignment.
- » Our PMs are carefully segmented by seniority, technology stack, industry focus, and soft skills. Cultural fit and communication style are equally evaluated.
- » Our dedicated recruitment team applies a strict vetting process to ensure the selected PM matches the project requirements and the client's expectations.
- » We commit to an SLA of 3–5 business days to deliver suitable PM candidates.
- » Rapid onboarding: Our PMs are integrated quickly and efficiently, thanks to our established onboarding workflow.
- » When possible, we allocate PMs who have prior experience with the same client, reducing ramp-up time and increasing delivery efficiency.
- » Profexec operates an internal PMO structure, led by a PMO Lead who provides continuous coaching, support, and oversight to all deployed PMs.
- » We maintain a library of PMI-based templates, tools, and governance frameworks which can be used and tailored within client projects.
- » As a PMI Authorized Training Partner (PMI ATP®), we regularly train our PMs and support their certification journey (e.g. PMP®, PMI-ACP®, CAPM®).
- » For existing clients, we assign a dedicated induction support PM who understands the company's internal processes and culture. This person is involved before project kickoff to ensure seamless onboarding.
- » For new clients, we start with PMO support to establish alignment, then move into project delivery with growing familiarity.
- » Our delivery model is highly flexible and scalable, supporting both full-time and part-time engagements. We can scale resources up or down depending on project lifecycle stages.
- » Each client is assigned a dedicated account manager who understands the business context and serves as a single point of contact, ensuring transparent and responsive collaboration.
- » We simplify financial management through a single consolidated invoice covering all services, helping clients track, manage, and forecast their project-related costs easily.

Trainings

Why is training necessary?

Education and the knowledge gained only during daily practice alone are not sufficient to perform the duties of a high-level, high-quality project manager and business analyst. These positions require accurate knowledge of methodologies, recognition of contexts and connections, and general leadership skills to be developed. Our goal is to train project managers and business analysts who can work successfully in a project team, perform project management and business analysis tasks, either in their own company or workplace, in a domestic or international environment.

Why us?

- » PMI Accredited Training Partner (ATP®): We are a certified PMI ATP®, ensuring that our PMP®, PMI-ACP®, and PMI-PBA® exam preparation courses meet the highest global standards in project management education.
- » Practitioner-Led Learning: Unlike typical training providers, we also deliver project management, business analysis, and PMO consulting services—bringing real-life case studies, industry best practices, and project simulations directly into the classroom.
- » Customized Corporate Solutions: We tailor our training programs to each corporate client's needs. This includes pre-training assessments, personalized course design, and post-training consultations to ensure the knowledge is embedded and applied.

PMI ATP® Certification Features

- » Rigorous Accreditation by PMI: Authorized Training Partners (ATPs) undergo a stringent vetting process—including brand compliance checks, financial and legal reviews—ensuring only top-tier training organizations attain ATP status [Reddit+10pmi.org+10global-itech.com+10](#).
- » Access to PMI-Licensed Turn-Key Content: ATPs receive instructor and student guides, online learning assets, and licensed course materials that are regularly updated by PMI to align with current exam frameworks and standards [gururo.com+5pmi.org+5pmi.org+5](#).
- » Trainer Certification & Quality Assurance: All instructors must complete PMI's "Train-the-Trainer" program and hold active certification in the course they teach (e.g. PMP, PMI ACP). This ensures consistent instructional quality across ATPs.
- » Authorized to Issue PDUs and Recognized by PMI: As PMI-certified providers, ATPs can offer pre-approved Professional Development Units (PDUs) and are prominently listed in PMI's searchable directory—enhancing credibility and visibility.
- » Ongoing Guidance and Support from PMI: ATPs benefit from PMI support, brand endorsement, and access to strategic updates such as RFP opportunities, partner webinars, and performance dashboards (higher-tier, Premier ATPs receive deeper engagement).

Trainings

We classify our courses into the following main categories:

- » PMI exam preparations (PMP, ACP, CAPM, BA)
- » Practical trainings and workshops with market case studies
- » Soft skill trainings



Our training portfolio



EXAM PREPS	TRAINING NAME	AUDIENCE	TIMEFRAME	METHODOLOGY
	PMI PMP® Exam Preparation Training (ENG/HUN)	Experienced project managers	35 hours (35 PDU)	Presentation, case studies, common problem solving, consultation regarding test cases
	PMI CAPM® Exam Preparation Training (HUN)	Junior project managers, new grads, project participants	25 hours (25 PDU)	Presentation, case studies, common problem solving, consultation regarding test cases
	PMI ACP® Exam Preparation Training (ENG/HUN)	Practicing, experienced project managers, leaders	28 hours (28 PDU)	Presentation, case studies, common problem solving, consultation regarding test cases
AGILE TRAININGS	PMI PBA® Exam Preparation (ENG/HUN)	Business analysts, practicing project managers	35 hours (35 PDU)	Presentation, case studies, common problem solving, consultation regarding test cases
	Beginner Scrum Master Training (ENG/HUN)	Those with experience in teamwork	On-site 2x8 hours, online 6x2,5 hours	Theroretical presentation, interrctive workshop, example projects
	Advanced Scrum Master Training (ENG/HUN)	Those with at least 6 months of practical Scrum Master experience	On-site 2x8 hours, online 6x2,5 hours	Theroretical presentation, interrctive workshop, example projects
	Scrum Master mentoring/coaching (HUN)	Scrum Masters	In function of demand, to be mutually agreed	Theroretical presentation, interactive workshop, example projects + individual discussions
OTHER TRAININGS	Agile Leadership Training (HUN)	Experienced leaders	On-site 2x8 hours, online 4x4 hours	Theroretical presentation, interrctive workshop, example projects
	Agile Foundations Training (ENG/HUN)	Project managers and leaders, project team members interested in agile way of working	16 hours (16 PDU)	Presentations, case studies, best practices, common problem solving, example projects, project simulation
	Open Leadership Training (ENG/HUN)	Experienced leaders	On-site or interactive on-line 8 hours	Theoretical presentation, practical interactive workshop, example projects
	AI-Driven Project Management (HUN)	Project managers, Business Analysts, Leaders, Project Team members and sponsors	6 hours (6 PDU)	Practical examples, project simulation, interactive problem solving
	Project Management Fundamentals (HUN)	Everybody, who wants to understand the basic principles of project management	16 hours (16 PDU)	Practical examples, project simulation, interactive problem solving
	Practical Project Management Workshop (HUN)	Practising project managers, organisational leaders, acting project managers	12 hours (12 PDU)	Presentations, case studies, best practices, common problem solving, example projects, project simulation
	Practical Portfolio Management Workshop (HUN)	Portfolio managers, project office leaders, project sponsors, senior project managers, senior business analysts	16 hours(16 PDU)	Presentations, case studies, best practices, common problem solving, example projects, project simulation

We keep all our trainings both on-site or interactive on-line form

Consultancy and coaching

Based on our experience, one of the key conditions for successful project delivery is the presence of strong project governance processes and organizational support. This includes a well-defined project life cycle, proper project selection, structured project initiation, consistent monitoring, and timely, informed decision-making.

We address these challenges by helping organizations design and implement effective Project Management Office (PMO) and Portfolio Management (PPM) structures. Leveraging decades of experience in organizational leadership and consulting, we provide tailored advice and hands-on support to build sustainable governance frameworks.

When is our consultancy needed?

- » When an organization has no PMO and/or PPM structure in place.
- » When project management practices are introduced but not consistently followed – e.g., regulations exist, but reporting and execution vary widely across projects.
- » When multiple projects run in parallel, but the overall portfolio status is unclear – including dependencies, risks, and problem areas.
- » When there is no unified governance system, and no clear process owner to support informed decision-making.
- » When the organization is overloaded, with resources stretched across too many initiatives and no clear project prioritization.
- » When project managers face frequent obstacles due to internal processes or hierarchical barriers.
- » When the existing PMO lacks the capability or capacity to effectively manage the project portfolio.
- » When project management development is ad hoc, lacking structure and long-term direction.

Why us?

- » We offer free assessments of your organization’s project management, PMO, and portfolio management (PPM) maturity. Based on the findings, we provide tailored development recommendations and, if needed, hands-on implementation support.We are up to date with the latest project management and business analysis trends and best practices; we run knowledge sharing platforms on the market and gather all the relevant best practices and experience
- » We stay up to date with the latest trends and best practices in project management and business analysis. Through active knowledge-sharing platforms, we continuously collect and apply relevant market insights.

Consultancy and coaching

- » Our consultants have hands-on experience in designing and implementing PMO and PPM systems, having successfully supported numerous organizations in their transformation journeys.
- » We are practicing professionals in PM, PMO, and PPM fields, bringing real-world expertise into every engagement.
- » We provide access to a comprehensive repository of templates and governance tools, developed in line with globally recognized PMI methodologies.

Main area covered by our consultancy services

Development of PM culture and processes

- » Development of a supportive corporate environment to make project management work more efficiently
- » Expert support for starting a project
- » Assessment of project management knowledge and skills according to the PMI knowledge areas
- » Personalized development plan for project managers

Development of PPM (governance) processes and organization

- » Elaboration of developing concept and regulation
- » Introduction support for PMO and TOP management
- » Project quality assurance

Development of PMO services

- » PMO coaching (of PMO managers, portfolio managers, project managers)
- » PMO establishment and development

PPM Tool implementation based on Atlassian (Jira & Confluence)

- » PPM Tool template proven in a large enterprise environment
- » AsIs operation survey and template localization
- » Support for data migration, sharpening, consulting, training, support



Testimonials



Adrian Pop, Invoice Automation Lead / Global Supplier Enablement Lead, Roche

„Profexec works for us regarding project management, scrum master and business analysis services since 2021. We are very happy with the services what they are providing, starting with selection and allocation of the right resources, carrying on with the on-site work, managing their staff and operations. They are professionals working in an international environment, and have experience in remote work, too. They are not doing only body leasing but Project Management and Business Analysis as a Service (PMaaS, BAaaS). We are happy having them as a trusted partner, and we are happy to recommend their professionalism on the market!“



Stefán Teleki, Senior Portfoli Manager, Diageo

“Profexec Services has been carrying out project management activities for us for several years, we have implemented several successful projects together. I would like to highlight Profexec expertise and services are provided at high quality. I can safely recommend the Profexec team to others in a similar area.”



Zsolt Kemendi, Technical Director, Invitech Solutions

“Profexec Services provided project consultancy services to us regarding working out the concept for optimization of our informatics and telecommunications networks. We are perfectly satisfied with the performed work, and we can recommend Profexec for anybody.”

Main References

DIAGEO



Deloitte.

e-on



T-Systems



HOYA

* Our references include elements that were not carried out by our company management in the current company form.

