

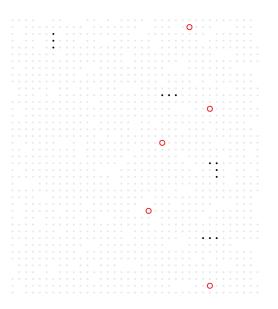
Profexec Services

ProfEXEC Project success. Our passion.

PMaaS Introduction

What is PMaaS?

PMaaS stands for Project Management as a Service. It is a service model where project management capabilities are delivered as a managed service by a third-party provider, instead of being handled entirely in-house. Designed to support organizations that require additional capacity, governance, or specialization, PMaaS enables companies to maintain full control over project outcomes—without the complexity of permanent hires.





Profexec Services

PMaaS Introduction

Why is PMaaS Relevant for SSCs?

In Shared Services Centers (SSCs) and Business Services Centers (BSCs), agility, efficiency and the ability to scale are mission-critical. Whether launching strategic initiatives or simply filling resource gaps, PMaaS is the ideal solution when:

- » Internal project capacity is limited or overutilized
- » Rapid onboarding of skilled project managers (PMs) is required
- » Projects involve multiple countries, time zones, or global teams
- » Governance, compliance, and process discipline are priorities
- Temporary or ongoing PM support is needed for initiatives such as ERP rollouts, transitions, transformation or other high complexity projects.
- » There is a need for specialized leadership in complex, regulated, or evolving environments

At Profexec, we combine deep project delivery knowledge with a unique insight into SSC dynamics. Our model is designed to seamlessly integrate with your governance and performance expectations – whether you're launching a global ERP or handling a fast-turnaround compliance rollout.

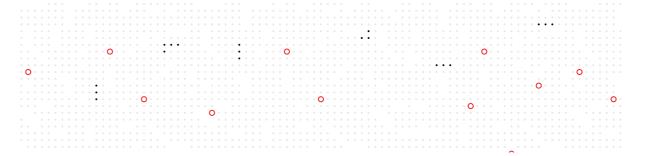
Why Choose Profexec Services?

Unlike typical staffing vendors, we don't just fill roles—we deliver integrated project leader-ship, fully embedded in your SSC ecosystem..



What sets us apart:

- Full-service PM specialization: We cover project management, PM trainings, and organizational development (PMO, PPM)
- Experience in both captive and outsourced SSC environments
 - We are **Authorized Training Partner (ATP)** of PMI®
- Segmented project expertise: We tailor our support to project types (e.g., ERP, transformation, compliance, etc.)
- Flexible delivery models: Onsite or online, local or global setups
- All major methodologies: Agile (Scrum, SAFe), Hybrid, and Waterfall
- Service Level Agreements (SLA)-based delivery
- Rapid scalability: Add or scale down PM, capacity on-demand
- Short SLA and Quick onboarding: 3 profiles in 3-5 days, onboarding typically within 1 week
- PMO and governance support: Proven templates, playbooks, and structure
- PM training and upskilling: Continuous development of all deployed PMs
- Certified professionals: PMs are vetted for expertise, soft skills, and cultural alignment, majority of them are certified
- Strong sector-specific references: Deep experience in SSC, Oil & Energy, Pharma, IT, Ban-king & Insurance



PMaaS Introduction

SSC/BSC-Specific PM Experience

Profexec delivers project management excellence across the full SSC project lifecycle, including:

- 1 M&A and post-merger integration
- 2 Global business transformation initiatives
- 3 ERP rollouts
- 4 Finance, HR, Legal process transitions
- 5 Regulatory & compliance programs
- IT and infrastructure transitions (e.g., cloud migrations)
- 7 Outsourcing and insourcing programs
- BI and data transformation (Power BI, SAP Analytics Cloud)
- 9 Customer service and contact center optimizations



Trusted by SSC Leaders References from the BSC/SSC space:

Roche: PMaaS, Scrum Master, and BA services across multiple projects since 2021. Known for quality, agility, and reliability.

Diageo: Multi-year delivery partner for SSC transformation projects, since 2017.

Engaged in the Project Management Community

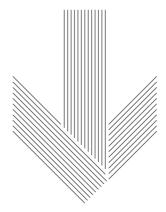
We don't just deliver projects-we shape the profession:

- » Founders of the **Hungarian PMO Klub**, an exclusive network of 200+ senior PM professionals
- » Strategic content partner to ABSL Hungary, delivering workshops and insights to SSC leaders
- » Running **Podcasts** in the field of project management
- » Contributors to PMI® standards and knowledge sharing

Profexec PMaaS in a Nutshell

- SSC-ready: We understand governance models, service KPIs, and global delivery dynamics
- Agile, responsive, and specialized: We match PM profiles to your culture, scope, and timelines
- Performance-first mindset: SLA-based delivery, ongoing quality feedback loops, and proactive governance
- Regional leader: Strong presence in the CEE project management community and expert network

Profexec Services – We don't just place people. We deliver performance.

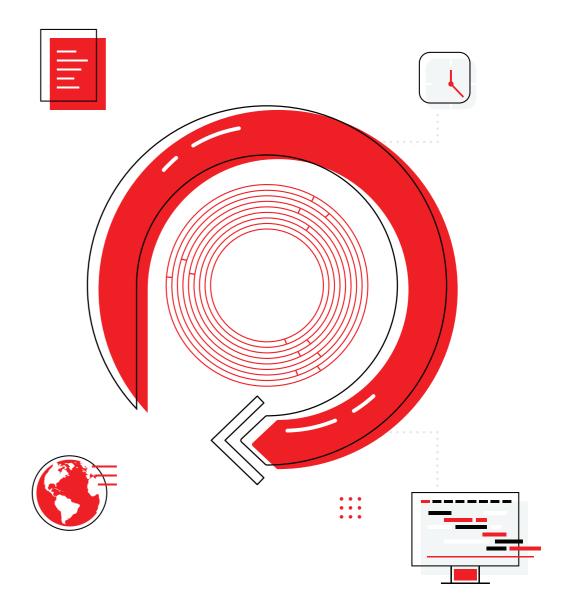


Let's talk about your portfolio delivery needs – from ERP to M&A.

www.profexec.com

References





^{*} Our references also include elements that were completed prior to the current company structure.

